

Aziz Saif

AI AUTOMATION CONSULTANT · OPERATIONS BUILDER · 39 YEARS
IN THE GULF

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39+ YEARS OPERATING	60+ STORES OPENED	3 GCC COUNTRIES RUN	40+ WORKFLOWS AUTOMATED	27+ WEBSITES BUILT	6 GCC MARKETS
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Make it easy, not difficult. Plan before execution. Thirty-nine years founding, scaling and running retail, franchise and trading businesses across the UAE, Oman, Saudi Arabia and Bangladesh — then the last three years spent building the same discipline into practical AI agents and automation for Gulf SMEs. Fixed scope, days not months, live proof instead of a deck.

LIVE AI & AUTOMATION WORK

Quotation & Invoice Comparison Tool

Reads PDF/Excel/Word/scanned quotes and ranks suppliers line-by-line — free, in-browser, no upload.
azizsaif.com/quotations

AzizLink — 13 Free UAE Tools

In-browser finance & HR tools: expense capture, bank reconciliation, CV sorting, quote comparison and more.
azizsaif.com/azizlink

AI Training — Dr Hadi Shahid & Alliot UAE

Hands-on AI training delivered in Dubai for Dr Hadi Shahid's practice and the Alliot UAE accounting network.
alliotuae.com

AI Automation — Le Pearl (Oman & UAE)

Automated inventory reporting and bank-reconciled financial accounts across 10 stores — real books, not manual spreadsheets.
le-pearl.com

Stackbirds

Built the consultation page and tested the platform — which trains users by screen recording, not prompts.
stackbirds.xyz

AI Marketing Automation — EatCookJoy UAE

Built the website and the daily content engine — Instagram reels and posts generated and scheduled automatically, not hand-edited.
eatcookjoy-uae.com

Daily SEO / AEO / GEO & Email Marketing

Automated daily routines auditing and fixing search, answer-engine and generative-engine visibility, plus marketing email campaigns — running across multiple companies right now.
azizsaif.com/reports

Full Case Studies & Build Log

Every live build, workflow and client rollout — with links, not slideware.
azizsaif.com/case-studies

EXPERIENCE

● Independent — AI Automation & Business Builder

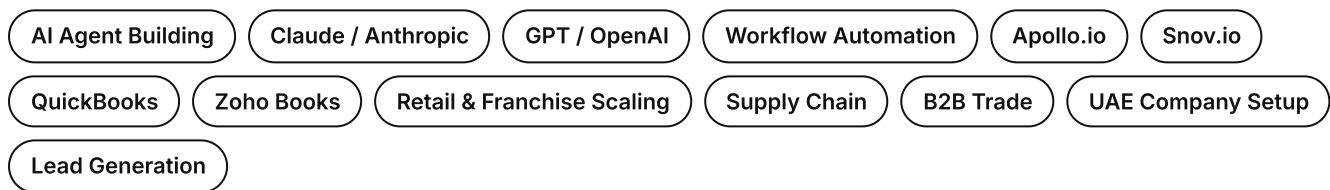
2024 – Present

Dubai, UAE

Building AI agents, workflow automation and free-to-use web tools for Gulf SMEs with Claude and GPT.
Owner-operated: same person quotes, builds and hands over.

- **Global Pioneer General Trading FZE — Founder / Partner** 2017 – Present
Ras Al Khaimah, UAE
B2B sourcing, procurement and supply across the UAE and GCC; ecommerce launches and full A-Z UAE operations for overseas partners. globalpioneertrading.com
- **YOYOSO — Master Franchise, Business Development** 2019 – 2024
Saudi Arabia · 15 mall locations
Launched 15 stores across top Saudi malls — mall negotiations, franchisee onboarding, supply chain and brand compliance nationwide.
- **Gulf Crystal International — Managing Partner** 2017 – 2022
Oman · 10 stores
Founded and ran multi-brand fashion retail — Le Pearl — across Oman & the UAE: site selection, fit-outs, staffing, inventory and daily operations.
- **Sana Fashions — VP Operations & Head of Inventory Control** 1987 – 2017
GCC · 35 stores · 5 countries
Thirty years scaling one of the GCC's leading fashion retail chains from a single store — supply chain, stock control and multi-location operations.

SKILLS & TOOLS



HOW I WORK WITH CLIENTS

- ✓ AI agent build & automation
- ✓ Workflow automation
- ✓ Website & free-tool builds
- ✓ Lead-gen & outreach systems
- ✓ Accounts & reconciliation automation
- ✓ Business SOPs & feasibility reports for startups
- ✓ UAE company setup support
- ✓ HR & recruitment tooling

Tell me your problem. Let AI find a simple solution for repeat tasks. Full build log at azizsaif.com/case-studies

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